What is DefTech?

“DefTech is an initiative of the Maryland Department of Commerce, funded by the Department of Defense Office of Economic Adjustment and the US Department of Commerce Economic Development Administration through its Regional Innovation Strategies Program and includes twelve partner organizations across the state”

• Technology transfer focused economic development strategy
• Maryland DoD Labs
  • Aberdeen Proving Ground
    • ARL
    • CBC
  • Ft Meade
    • NSA
  • Ft Detrick
    • MRMC
Outreach and Awareness

- External Events
- Engagement with Ecosystem Partners
- Online Community
- Create Linkages
Group Education and Training

• Open Educational Events
  • Market Analysis
  • Customer Discovery
  • Product Development
  • SBIR
  • Intellectual Property
  • Pitching
  ...and more

• Customized Group Training
  • Involvement with accelerator programs
  • Integration into academic programs
One-to-one Support

• Mentoring
• Leveraging 3\textsuperscript{rd} party resources
• IP matchmaking
  • Online database
    • defpatmd.info
• DoD technology
  • Connecting with Technology Transfer Offices
  • Access to federal lab facilities, equipment, and expertise
    • CRADAs
    • PLAs
Testimonials

**DragoonITCN**

"DefTech enables us to find the right DoD partner with which to transition patents to commercial opportunities”

**Early Charm Ventures**

"We work with DefTech because they put in extra effort to understand our company so they could more closely match us with intellectual property from defense labs that meet our interests"
Our Team

Gary Evans
Gary has more than three decades experience in the commercialization of technology and entrepreneurship. His experience spans multiple industries and technical disciplines
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Kim Mozingo
Kim is an Air Force veteran with extensive experience working with entrepreneurs and developing the ecosystems that help grow and maintain competitive businesses
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Griffin St Louis
Griffin has a diverse skillset that comes from his background in chemistry, marketing, and business administration
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