About the Maryland MEP

• Independent Non-Profit Organization

• Mission
  • To advance manufacturing in Maryland by making ALL manufacturers in the State; **stronger, smarter** and **more profitable**.

• Work with manufacturers throughout the State of Maryland
Part of a National Network of Centers

National Program to grow manufacturing in the US through Public and Private Partnership

Affiliate of National Institute of Standards and Technology (NIST) Manufacturing Extension Partnership (MEP) National Network

*Only federal program with client reported impacts*
Cybersecurity – An MEP National Network Initiative

- Pilot Programs created to support manufacturers with compliance
- Standardization of resources and tools for assistance
- Dissemination of knowledge and methods

- MD MEP Cyber Program
  - 2017 Pilot to Work with Air Force SBIR Companies
  - 2017 Pilot to Work with Small and Mid-Sized Manufacturers
  - Development of scalable assessment program for defense contractors
  - Identification and use of local partners and resources
  - 2018 Development and Launch of the Maryland Defense Cybersecurity Assistance Program (DCAP)
Maryland DCAP: Program Built on Partnership
MD MEP DCAP Program

- Help Defense Contractors with NIST 800-171 Compliance
- Provide Funding and Resources:
  - Gap Assessment
  - Technical Assistance
- Financial Assistance to Offset the Cost of Compliance
- Increase Awareness and Share Knowledge
Maryland Defense Cybersecurity Assistance Program (DCAP): RESULTS

• Education:
  • Education and Awareness to 150 Maryland-based Defense Contractors

• Gap Analysis:
  • 42 Companies Served
  • $78,000 in financial assistance awarded

• Technical Assistance:
  • 25 Companies Served
  • $200,700 in financial assistance awarded
DCAP Observations & Successes

• Overall Pre-Mitigation Score: 34%
  • Lowest: 3.4%
  • Highest: 80%

• Example Successes:
  • Rockville-based company: 49% Compliant → 97% Compliant
  • Bethesda-based Company: 25% Compliant → 88% Compliant
  • Boonsboro-based Company: 19% Compliant → 75% Compliant
Other MD MEP Programs and Services

• Education and Events
• Networking and Business Connections
• Technical Consulting and Services
  • Operations
  • Growth
  • Technology
• Workforce Development and Training
• Programmatic Funding
Questions
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