Unclassified

The overall classification of this briefing is: Unclassified.

Elizabeth Daniels, Small Business Advocate

Smallbusiness@cybercom.mil

U.S. Cyber Command
Doing Business With
Agenda

• Future Plan
  • Doing business with U.S. Cyber Command
  • U.S. Cyber Command Acquisition Authority - Overview
Who are we?

Office of the Cyber Command Acquisition Executive

Limited acquisition authority - $75M

Small Business Advocate

National Defense Authorization Act (NDAA) Section 807

Development and acquisition of cyber operations-peculiar equipment and capabilities.

Acquisition and sustainment of cyber capability-peculiar equipment.

Acquisition, capabilities, and services.

December 2016
USCYBERCOM follows the FAR and DFARS – Federal Acquisition Regulation (FAR) – Defense FAR Supplement (DFARS).

- Other Transaction Authority (OTA) for Prototype Projects (10 USC 2371b).
- Prizes for advanced technology achievements 10 USC 2374a, and/or Prize Competitions 15 USC 3719.
• How is a Small Business considered?

  - https://www.sam.gov/SAM

  • Registered in System for Award Management (SAM)

  - https://psc-tool.us

  - https://www.sba.gov/size

  - standard

  • North America Industry Classification System (NAICS) determine size


  • Product Service Code (PSC)

  • Market Research

  • Work performed/products acquired or both?

  • Acquisition Strategy

System for Award Management (SAM) – https://www.sam.gov/SAM/

Acquisition Resource Center (ARC) – https://www.nsa.gov/Schedules

General Service Administration (GSA) – https://www.gsa.gov/buying-selling/purchasing-programs/gsa-schedules

NASA Solutions for Enterprise-Wide Procurement (SEWP) – https://www.sewp.nasa.gov/

Doing Business with U.S. Cyber Command
### North America Industry Classification System (NAICS)

<table>
<thead>
<tr>
<th>Code</th>
<th>Industry Description</th>
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</thead>
<tbody>
<tr>
<td>541628</td>
<td>Other Management Consulting Services</td>
</tr>
<tr>
<td>541611</td>
<td>Administrative Management and General Management Consulting Services</td>
</tr>
<tr>
<td>541532</td>
<td>Computer Systems Design Services</td>
</tr>
<tr>
<td>541511</td>
<td>Custom Computer Programming Services</td>
</tr>
<tr>
<td>541300</td>
<td>Engineering Services</td>
</tr>
<tr>
<td>518210</td>
<td>Data Processing, Hosting, and Related Services</td>
</tr>
<tr>
<td>334614</td>
<td>Software and Other Prerecorded Compact Disc, Tape, and Record</td>
</tr>
<tr>
<td>334518</td>
<td>Manufacturing of Computer Terminal and Other Computer Peripheral Equipment</td>
</tr>
<tr>
<td>334421</td>
<td>Electronic Computer Manufacturing</td>
</tr>
</tbody>
</table>

**Historically viewed by USCYBERCOM**

**UNCLASSIFIED**

**North America Industry Classification System (NAICS)**

**UNCLASSIFIED**
### Product Service Codes (PSC)

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>5821</td>
<td>RADIO AND TELEVISION COMMUNICATION EQUIPMENT, AIRBORNE</td>
</tr>
<tr>
<td>7010</td>
<td>INFORMATION TECHNOLOGY EQUIPMENT SYSTEM CONFIGURATION</td>
</tr>
<tr>
<td>7020</td>
<td>INFORMATION TECHNOLOGY CENTRAL PROCESSING UNIT (CPU)</td>
</tr>
<tr>
<td>7030</td>
<td>MISCELLANEOUS PRINTED MATTER INFORMATION TECHNOLOGY SOFTWARE</td>
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<tr>
<td>7690</td>
<td>MISCELLANEOUS ITEMS</td>
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<tr>
<td>9999</td>
<td>IT AND TELECOM - SYSTEMS DEVELOPMENT</td>
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<tr>
<td>6790</td>
<td>IT AND TELECOM - IT STRATEGY AND ARCHITECTURE</td>
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<tr>
<td>6302</td>
<td>IT AND TELECOM - PROGRAMMING</td>
</tr>
<tr>
<td>5822</td>
<td>IT AND TELECOM - IT AND TELECOM - SYSTEMS DEVELOPMENT</td>
</tr>
<tr>
<td></td>
<td>SUPPORT - PROFESSIONAL: ENGINEERING/TECHNICAL</td>
</tr>
<tr>
<td></td>
<td>SUPPORT - PROFESSIONAL: PROGRAM MANAGEMENT/SUPPORT</td>
</tr>
</tbody>
</table>

**Historically viewed by USCYBERCOM**
Large Businesses

Total: 17

Accenture
BAH
C2
Enlighten
Draper Labs
Deloitte
Dell Federal Systems
Century Link
CAI
MANTech
Leidos
Immix
Gartner
Midwest Microwave
Net Vision INC
Solutions
Stratus
Three Wire
Gartner
Large Businesses

UNCLASSIFIED

Total: 17
Small Businesses

Total: 36
USCYBERCOM’s Small Business Advocate Goals

- Create a Small Business Website
- Participate in Acquisition Strategy Meetings/Market Research
- Create partnerships with other Small Business Directories within the Government
- Work with Associations
- Participate in Acquisition Strategy Meetings/Market Research
- Create a Small Business Website
- Procurement Technical Assistance Center
- Partnership Intermediary Agreement
- Conferences
USCYBERCOM – https://www.cybercom.mil


Technology Outreach

DreamPort – https://dreamport.tech

Small Business Advocate

- smallbusiness@cybercom.mil

- https://www.cybercom.mil/Division/Engage-with-cybercom@cybercom.mil

- https://www.cybercom.mil/Partnerships-and-Technical-Outreach

Resources
Questions?